August, 2011

politan Memphis Hotel & Lodging Association www.mmhla.com

MMH&LA - the source for information and education, and the advocacy voice for the hotel and lodging industry in the metropolitan Memphis area.

HERN LODGING SUMMIT@MEMPHIS

Founded in 2003





Chad Crandell Sandee

Chris Jackson

Swearingen Meet the speakers Tuesday, August 23, during Lunch with the Speakers, at the Rendezvous.

Presented by the Metropolitan Memphis Hotel & Lodging Association and Pinkowski & Company

TUESDAY & WEDNESDAY - AUGUST 23 & 24, 2011 **TUESDAY 8/23**

12 PM - LUNCH WITH THE SPEAKERS AT THE RENDEZVOUS - Sponsored by HotelNewsNow 2 PM - HOSPITALITY SUITE - PEABODY

5 PM - MARCH OF THE DUCKS - PEABODY, SPECIAL GUEST DUCK MASTER

6 PM - MMH&LA PAC COCKTAIL RECEPTION AND DINNER AT THE PEABODY WEDNESDAY 8/24- MEMPHIS COOK CONVENTION CENTER

7:30 AM - REGISTRATION & CONTINENTAL BREAKFAST

Colucci

INTRODUCTION & WELCOME - Mary Calorio - General Manager, EP Heartbreak Hotel & President, MMHLA

Memphis & Tennessee Tourism - 2 special guests offer tourism projections for city & state AHLA UPDATE

Marlene Colucci - Executive Vice President for Public Policy - AH&LA, Washington, DC STR PRESENTATION OF INDUSTRY TRENDS

Randy Smith - Vice President of Global Development Smith Travel Research, Hendersonville, TN PRESIDENTS' PANEL

Moderator - Isaac Collazo - Vice President of Performance Strategy & Planning, InterContinental Hotels Group, Atlanta, GA

Panelists -·Jerry Cataldo - Hostmark Hospitality

- •Chad Crandell Capital Hotel Management
- •Warren Fields Pyramid Advisors

•David Pepper - Choice Hotels International

LUNCHEON - Sponsored by Hilton Worldwide

KEYNOTE SPEAKER - Peter Yesawich - Chairman & CEO of YPartnership in Orlando, FL SOCIAL MEDIA 2.0

Moderator - Jeff Higley - Editor, HotelNewsNow/STR Global, Westlake, OH

- ·Chris Jackson Gcommerce, Park City, UT
- •Ted Raynor Burch Porter & Johnson, Memphis TN
- •Jerry Stafford Davidson Hotel & Resorts, Memphis, TN
- •Justin Holmerud Starwood Hotels & Resorts, Chicago, IL

Sandee Swearingen - Micros Ecommerce Services/TIG Global, Chevy Chase, MD

WRAP UP, CASH GIVEAWAY & CLOSING REMARKS - Cash Giveaway - Elvis Presley Enterprises, Memphis, TN Mary Calorio - General Manager, EP Heartbreak Hotel & President, MMHLA



Lunch & Afternoon Social Media 2.0 session! Be there for Peter Yesawich! www.mmhla.com for details

To Make Reservations:

Phone: 901-752-9902 Fax: 901-752-0743 E-mail: MemphisHLA@earthlink.net



MMHLA OFFICERS & BOARD

7730 Goshawk Cove Cordova, TN 38016 901-752-9902 901-752-0743 (fax) MemphisHLA@earthlink.net www.mmhla.com Peggy Callahan, **Executive Director** MMHLA Officers: Wayne Tabor.....Chairman Mary Calorio.....President Tony Goebel.....Vice President Doug Owings.....Treasurer Tricia Weatherford.....Secretary John Rucker.....Sergeant-at-arms

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oug Browne	Pierre Landaiche
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evin Kane	Terry Umbreit
ill Spencer	Rick Zurburg



The Furniture Medic, Dallas Hensley, showed up to salute his fellow Allies!



Waste Management's Andres Carlos, a new member. wasted no time meeting fellow Allies.





is ready to talk business. Cox!



Saluting

HOTELhelp's Jeff Byars Staybridge's beardless Bob



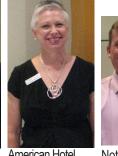
Who are they? The people on this page, and more. They're the ones we depend on to help

Tammy Newsom,

Ridgeway Commu- American Hotel nication's Caroline Register's Wanda Gordon.



WorldSpice Technology's Leisa Davis can get you



GuestLink's Jay Tyler greets Rick Zurburg at the podium.



Eye Security.

Michael Calhoun, Michael

PREMIE

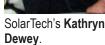
Premier Transportation's Deborah

Fire? Smoke? Rainbow International's Greg Renfrow is ready to help.



SolarTech's Kathryn





Terri Fought, Classic Party

Rentals, can make your

party a success!

Michael Stewart & Michael Sills, both with Datek, Inc.,



Procter & Gamble.

Amy Reeves,

Swank AudioVisual.



Memphis Spoon Magazine handles the mic with style.



Keith Parish with ServPro.



Big Bill Sumner displays a colorful issue of his travel magazine,



Patti Norton, Ridge-



Rick Davis, Security One, Ray



Avis Rent-A-Car's William Hamilton & Clint Rankhorn.



Mary Catherine Tagg & Sarah Fiser, both of Destination King.



Craig Marshall, Hampton Inn Beale St., & Anne-Marie Famalette, Courtyard by Marriott Collierville.



Kathy Fitzgerald with Environmental Landscape Services.



Neal Heaslett, Security One.







Surface Solutions.





Metropolitan Memphis Hotel & Lodging Association

2011 World Series of Housekeeping

Monday, September 26 • Memphis Cook Convention Center • 1:00 pm.

A team consists of four members. Designate one team member as the Leader.

EVENTS (We've ADDED a few!)

- CleanUp Bowling
- Buffer Pad Toss
- Commode Snatchers (basketball)
- *Server Slolom* carry a tray of amenities through an obstacle course which will include changing a shower curtain. Two people will be involved from each team.
- *Art in Towel* one person from each team will use their creative talent to fold a towel (each will be given a bath towel, hand towel and wash cloth use one or all three).
- *Bed Making Championship* no changes one person from each team will make a bed which will be judged and timed.

Encourage other employees from your organization to come and cheer for your team. Your team may wear team t-shirts, in fact, that usually makes it more fun. The competition *is* fun so there's really no need for training. If you have any further questions call Peggy Callahan at the number below. Otherwise, just complete the registration form and fax it to 752-0743.

INVOICE/Registration Form

EVENT Entry Fee	COST \$100 per team	TOTAL \$100	
TOTALDUE	\$100		
<u>Please Remit To:</u>	MMHLA c/o Peggy Callahan 7730 Goshawk Cove Cordova, TN 38016		
FAX a copy to:	752-0743		
Participating Hotel:			
Hotel Contact:			
Contact Phone/Cell Phone/Email:			

Peggy Callahan • Voice Mail: 752-9902 • FAX: 752-0743 • Email: MemphisHLA@earthlink.net

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Ask U

Events

Attractions



Offering exclusive help specific to the hospitality industry, HOTELHelp provides professional employees dedicated to the all-important concept of Customer Satisfaction.

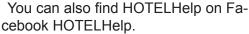


Not a temporary service but a permanent outsourcing solution for any size property, HOTELHelp understands the great need for top-quality employees in all areas of the hospitality industry and offers dedicated housekeepers,

shuttle attendants, front desk clerks, grounds & maintenance people, laundry services & breakfast attendants.

HOTELHelp provides the industry with employees that help you offer the best accommodations & service while staying within your budget. All with the best guest satisfaction available.

Visit www.hotelhelpservices.com for more information, or call MMHLA member Ray Barton, 901-833-8208, for more information. Ray, HOTELHelp's Vice President of Sales & Marketing, has been in the industry for 25 years, with 12 of those years in the Memphis area.







Tour Memphis Brochure Racks filled and distributed by, KEY TV sponsored by, Key Magazines of Memphis - 901-458-3912.



This month, we will not have an August program due to the **9th Annual Southern Lodging Summit @ Memphis**. Our association joins with Pinkowski & Company to present the annual Southern Lodging Summit, August 24th at the Memphis Cook Convention Center. We all have experienced the effects of the financial downturn of the market, and have numerous questions, primarily—where are we going from here? Well, turn your cell phones and iPods off, and listen closely to this year's keynote speaker—Peter Yesawich, Chairman and CEO of Ypartnership. His presentation will provide attendees with an overview of the latest findings from the highly-acclaimed Ypartnership's **Portrait of American Travelers**[™], a national survey of the travel habits, preferences and intentions of Americans. Besides Mr. Yesawich, our speakers this year include a wide variety of the best professionals to discuss, plan, predict, and share their wealth of knowledge with you. Please check the inserted agenda in this newsletter for a complete listing of these talented individuals.

There is also the *"Lunch with the Speakers"* on Tuesday at the Rendezvous BBQ Restaurant, which offers an opportunity to meet and greet the speakers. And after that event, there is a *Hospitality Suite* at the Peabody from 2:00pm until 5:00pm. The Hospitality Suite is co-sponsored by the American Hotel and Lodging Association, the Tennessee Hospitality Association, and the Metropolitan Memphis Hotel and Lodging Association. Drop by, network, play a little Wii! (We even have hors d'oeuvres and beverages) Later that evening there is a cocktail reception, live auction, and a fabulous dinner at the Peabody which is always a culinary delight! It is *Hospitality Time* in Memphis!

You don't have to catch a plane, rent a car, or book a hotel room. *IT* is here! These dynamic groups of hospitality mentors are traveling from all across the United States for this Summit. So check out the agenda, notice the talented individuals, look at the pertinent topics, and reserve your seat now!

I can't let this month's letter go without saying IT is here again, our **34th** annual Elvis Week Celebration. If you are a Memphian, and you have never experienced an Elvis Week Celebration, let this be the year that you find out why people from around the world come to Memphis in August! (our least favorable weather of the year) Personally, I think you will be amazed, but on this subject, I admit it—I am biased!!!!

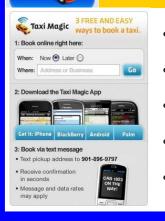
Hopefully, I will see you at the Summit on August 23rd and 24th. 'Nuff said. Till next month, same time, same place . . .

Mary



Cak

Yellow Cab of Memphis Announces New Website!



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Certification as a Labor and Employment Law specialist is not currently available in Tennessee.

MMHLA 7730 Goshawk Cove Cordova, TN 38016

2011 CALENDAR

Aug. 23-24 -- 9th Annual Southern Lodging Summit @ Memphis, Peabody & MCCC.

Sept. 6-8 -- TnHA Conference & Expo; Embassy Suites, Murfreesboro, TN, 615-385-9970.

Sept. 21 -- Going Green: Can You Be Green? Doubletree Downtown. Sept. 24 - Duncan-Williams Dragon Boat Races; 877-580-RACE (7223), memphis.racedragonboats.com.

Sept. 26 -- World Series of Housekeeping; MCCC.

Oct. 5-7 -- 2011 Tennessee Governor's Conference on Tourism; info at www.tenntourismroundtable.com.

Oct. 19 Ef- fective Train- ing for Your Staff; Crowne	L L CRidgeway Communications Enterprises, LLC5694 Shelby Oaks Drive #1.3 ~ Memphis, TN 38134 P: 901.363.7262 ~ 800.900.7263 ~ F: 901.363.3242		
Plaza.	Got Phones ???	Got HSIA / Wi-Fi ???	
Nov. 16 Sales: How To? Memphis Marriott Down-	Guest Room Phones TeleMatrix, Scitec, Teledex and more! Admin/Office Phones Mitel, Avaya, Hitachi, NEC and more! Other Phone cords & parts, PBX parts, radios, headsets and more!	 ☆ Systems Installation & Monitoring ☆ Guest Help Desk 24/7/365 ☆ Computer Based System Status Portal ☆ 1100+ Locations Now Being Monitored ☆ Several Major Hotel Brands 	
town.	Got Faceplates ???	Got Hosted VOIP ???	
	 Your Choice of background color Your Choice of background color Your Choice of Ink Colors Your Logo, Address, Phone, Fax & Instructions and Choice of Icons Clear Overlays, L-Stands, A-Stands, Rate Cards and Tent Cards 	 No more: PBX, Voicemail, Call Accounting System Telephone Techs System Upgrades Long Distance Bills CALL US FOR A FREE DEMO!!! 	